

SECTION 3.3 INSTRUCTIONS FOR PRICING

Qwest is including instructions for pricing for all services offered. The instructions for pricing have been organized to align with the appropriate B Tables, using the reference numbers from within the instructions in Section B of the RFP. [REDACTED]

[REDACTED] Geographic coverage is contained in Section 3.4 of the Price Proposal.

B1. PRICING OVERVIEW

Qwest is pleased to provide an overview to its pricing proposal so that the Government has a complete understanding of the pricing of Networx products and services.

B.1.1 Purpose

[REDACTED]
[REDACTED]
[REDACTED] All prices conform to the defined format and structure.

B.1.2 GENERAL PRINCIPLES

Qwest understands that items not separately priced are to be entered as \$0 in the pricing tables. Prices are fixed for all services and features for each applicable fiscal year within the contract period, except where Individual Case Basis (ICB) or pass-through pricing is identified by Section B and attachment J.2.3 of this RFP.

Qwest understands the contract length and applicability of prices submitted in this proposal as stated in Section B.1.2 of the RFP and its prices are in compliance with these terms. For prices that are effective later than contract award, Qwest has defined the day, month, and year in which the prices are to become effective. Prices are specified for the entire 120 month period.

Pricing for contract pricing years 2-10 is on a Government fiscal year basis. The contract pricing year 11 prices, if applicable, will not extend past 120 months after the date of contract award as provided for in Section H. Contract pricing year 11 prices will not be greater than year ten prices. The first effective prices specified for any service, feature, or SED (effective within a particular contract year) do not increase for the subsequent Government fiscal year if the first effective prices (effective within a particular contract year) are in force for less than a full 12 months. Proposed prices do not change within a Government fiscal year, but may vary from Government fiscal year to Government fiscal year to reflect changes, such as changes in technology, market maturity and improved commercial availability.

Contract pricing year 2 prices will not be greater than contract pricing year 1 prices if contract pricing year 1 is less than 12 months in duration. Contract pricing year ten prices will not be greater than contract pricing year 9 prices if contract year ten is less than 12 months in duration.

B.1.3 Pricing Structures

All prices on a row of a price table will carry a start date, which is when the prices on that row become effective. These prices will remain in effect through their listed price stop date or until the prices are changed by contract modification (except for certain SEDs prices as described in Section B.4).

B.1.3.1 Pricing for Telecommunications Services

Stipulated requirement – no response required.

B.1.3.1.1 Domestic and Non-Domestic Services

Stipulated requirement – no response required.

B.1.3.1.2 Prices and CLINs

Stipulated requirement – no response required.

B.1.3.1.3 Use of V&H Coordinates

Stipulated requirement – no response required.

B.1.3.1.4 Transport Prices and POP Locations

Stipulated requirement – no response required.

B.1.3.1.5 Pricing for Critical Service Level

Stipulated requirement – no response required.

B.1.3.2 Management and Application Services, Security Services and Special Services Pricing

Stipulated requirement – no response required.

B.1.3.3 Wireless Services Pricing

Stipulated requirement – no response required.

B.1.3.4 Access Arrangement Pricing

Non-domestic POPs are provided for countries that Qwest serves on an end-to end (full channel) basis. A list of non-domestic Country/Jurisdiction ID codes has been provided for use in non-domestic price tables that call for numeric identification of the connected location.

B.1.3.4.1 Access Feature Pricing

Stipulated requirement – no response required.

B.1.3.5 Service Enabling Device Pricing

Stipulated requirement – no response required.

B.1.3.6 Service Feature Pricing

Stipulated requirement – no response required.

B.1.3.7 Non-Recurring Charges

Stipulated requirement – no response required.

B.1.3.8 Transition Charges

Stipulated requirement – no response required.

B.1.4 Instructions for Pricing

Where Qwest is allowed discretion in the application of the prices, the choices made by Qwest will be clearly stated in the document.

B.1.5 Organization of Section B

Stipulated requirement – no response required.

B.2 Pricing Instructions

B.2.2 Voice Services (VS)

B.2.2.1 Voice Services

Qwest will comply with the technical requirements as outlined in section C.2.2.1.

B.2.2.1.1 VS Price Structure

Stipulated requirement – no response required.

B.2.2.1.1.1 Mandatory Price Structure

The pricing structure for VS consists of the following elements: Transport, Non-domestic mobile termination add-ons and Features. Transport (includes switched originating and/or terminating access charges) is priced on a per six-second increment.

Transport pricing is listed on a country/jurisdiction-to-country/jurisdiction basis between the countries involved in the call. Non-domestic mobile termination add-ons will be applied on a per six-second increment basis to certain non-domestic telephone calls that terminate to a mobile phone or other wireless devices (e.g., pagers). These add-ons vary by country.

Feature charges (if applicable), are priced at various charging units as indicated in table B.2.2.1.4-3. Qwest will comply with providing the features based on the required charging units.

B.2.2.1.1.2 Optional Price Structure



B.2.2.1.2 VS Access Prices

Stipulated requirement – no response required.

B.2.2.1.3 VS Transport Prices

Stipulated requirement – no response required.

B.2.2.1.3.1 Mandatory Price Structure

Stipulated requirement – no response required.

B.2.2.1.3.2 Optional Price Structure

[REDACTED]

B.2.2.1.3.3 OCONUS and Non-Domestic Price Structure

Stipulated requirement – no response required.

B.2.2.1.4 VS Feature Prices

[REDACTED]

[REDACTED]

B.2.2.2 Circuit Switched Data Service (CSDS)

Stipulated requirement – no response required.

B.2.2.2.1 Circuit Switched Data Service Pricing Structure

Stipulated requirement – no response required.

B.2.2.2.1.1 CONUS to CONUS Circuit Switched Data Service Pricing Components

For all CONUS to CONUS calls, two different call types will be priced by Qwest: 1) for calls using switched originating access, and 2) for calls using dedicated originating access.

B.2.2.2.1.2 OCONUS and Non-Domestic Circuit Switched Data Service Pricing Components

B.2.2.2.1.2.1 CONUS to OCONUS and Domestic to Non-Domestic Calls

Qwest's CSDS pricing structure for CONUS to OCONUS/Non-Domestic is similar to CONUS to CONUS calls. Two types of access are available: switched or dedicated.

B.2.2.2.1.2.2 OCONUS or Non-Domestic to CONUS Calls

OCONUS/Non-domestic to CONUS pricing structure is similar to CONUS to CONUS calls. Two types of access are available: switched or dedicated.

B.2.2.2.1.2.3 OCONUS or Non-Domestic to OCONUS or Non-Domestic Calls

OCONUS/Non-domestic origination to OCONUS/Non-domestic termination pricing structure is similar to CONUS to CONUS calls. Two types of access are available: switched or dedicated.

B.2.2.2.2 Circuit Switched Data Service Access Prices

Stipulated requirement – no response required.

B.2.2.2.3 Circuit Switched Data Service Transport Prices

Stipulated requirement – no response required.

B.2.2.2.4 Circuit Switched Data Service Feature Prices

All features are only available when purchased in conjunction with Qwest provided basic CSDS.

Where features are offered on other than CONUS to CONUS calls, the following pricing rules will apply:

- (a) For features where normal call charges also apply, the price applicable to the called Country/jurisdiction (as determined by the called number) will be used (e.g., for network audio conferencing, the price per bridge per minute for the Country/Jurisdiction where the bridge is located will be used.)
- (b) For features where normal call charges do not apply, the price applicable to the calling Country/Jurisdiction will be used (e.g., if locator service is offered in a specific Country/Jurisdiction, then the per-call price for that Country/Jurisdiction will be used.)

B.2.2.3 Toll-Free Service (TFS)

Stipulated requirement – no response required.

B.2.2.3.1 TFS Price Structure

Stipulated requirement – no response required.

B.2.2.3.1.1 Mandatory Price Structure

Qwest will support the mandatory price structure including; transport usage for both switched and dedicated access, payphone add-on per call, and multiple TFS feature charges.

B.2.2.3.1.2 Optional Price Structure

[REDACTED]

B.2.2.3.2 TFS Access Prices

Stipulated requirement – no response required.

B.2.2.3.3 TFS Transport Prices

Stipulated requirement – no response required.

B.2.2.3.3.1 Mandatory Price Structure

Stipulated requirement – no response required.

B.2.2.3.3.2 Optional Price Structure

[REDACTED]

B.2.2.3.3.3 Non-Domestic Price Structure

Stipulated requirement – no response required.

B.2.2.3.4 TFS Feature Prices

All features are only offered when ordered in conjunction with basic toll free services. [REDACTED]

[REDACTED]

[REDACTED]

B.2.3 Frame and Cell Switched Services

B.2.3.1 Frame Relay Service (FRS)

Stipulated requirement – no response required.

B.2.3.1.1 Frame Relay Service Pricing Structure

Qwest's FRS pricing is comprised of the following pricing elements:

- a. Transport MRC per port and PVC
- b. Feature Charges

[REDACTED]

[REDACTED]

B.2.3.1.2 Frame Relay Service Access Prices

Stipulated requirement – no response required.

B.2.3.1.3 Frame Relay Service Transport Prices

Stipulated requirement – no response required.

B.2.3.1.3.1 Frame Relay Service Dial-up Port Prices

Stipulated requirement – no response required.

B.2.3.1.3.2 Frame Relay Service Dedicated Port Prices

Stipulated requirement – no response required.

B.2.3.1.3.3 Frame Relay Service PVC Prices

PVCs between CONUS/OCONUS and OCONUS locations are priced using the OCONUS price tables. PVCs between CONUS/OCONUS/Non-domestic locations are priced using the Non-domestic price tables.

B.2.3.1.4 Frame Relay Service Feature Prices

At least one CoS will be provided for non-domestic PVCs. All features are only offered when ordered in conjunction with basic FRS.

[REDACTED]

[REDACTED]

B.2.3.2 Asynchronous Transfer Mode Service (ATMS)

Stipulated requirement – no response required.

B.2.3.2.1 ATM Service Pricing Structure

Qwest's ATMS pricing is comprised of the following elements:

- a. MRC per port
- b. MRC per PVC
- c. Features Charges

B.2.3.2.2 ATMS Access Prices

Stipulated requirement – no response required.

B.2.3.2.3 ATM Service Transport Prices

PVCs between CONUS and OCONUS locations are priced using the OCONUS price tables with the OCONUS location indicated by the appropriate Country/Jurisdiction ID. Similarly, PVCs between CONUS and non-domestic locations are priced using the non-domestic price tables with the non-domestic location indicated by the appropriate Country/Jurisdiction ID.

B.2.3.2.4 ATM Features

All features are only offered when ordered in conjunction with basic Qwest ATMS.

B.2.3.2.5 Pricing Assumptions

B.2.3.2.6 ATM Geographic Coverage

Stipulated requirement – no response required.

B.2.4 Internet Protocol Services

B.2.4.1 Internet Protocol Service (IPS)

Stipulated requirement – no response required.

B.2.4.1.1 IPS Price Structure

Qwest IPS pricing is based on Monthly Recurring Charges per port and Feature Charges.

B.2.4.1.2 IPS Access

Stipulated requirement – no response required.

B.2.4.1.2.1 Independent Access

Stipulated requirement – no response required.

B.2.4.1.2.2 Dedicated Access

Stipulated requirement – no response required.

B.2.4.1.2.3 Embedded Access

The Local Loop Access price for Embedded Port CLINs specified in Table B.2.4.1.3.1-4 are included in the Port Price for such CLINs.

B.2.4.1.3 IPS Basic Service Prices

B.2.4.1.3.1 IPS Domestic Port Prices

Domestic dial-up access will connect to Qwest's IPS network through the domestic dial-up port. [REDACTED]

[REDACTED TABLE]

B.2.4.1.3.2 IPS Non-Domestic Port Prices

Qwest's prices for the non-domestic dial-up port are based on a flat monthly recurring charge.

[Redacted content]

B.2.4.1.4 IPS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest IPS.

B.2.4.2 Dedicated Hosting Services (DHS)

Stipulated requirement – no response required.

B.2.4.2.1 DHS Price Structure

[Redacted content]

[REDACTED]

Qwest DHS offering complies with the B.2.4.2.3 Feature requirements.

B.2.4.2.2 DHS Basic Service Prices

Qwest provided separate prices for DHS in the CONUS, OCONUS, and non-domestic regions. Qwest charges a monthly recurring charge based on the software platform of the managed server required by the Agency. This charge also includes any charges for standard operating environment management, monitoring and management, building and facilities security, software platform security, shared 10 Mbps of Ethernet bandwidth for Internet connectivity, power systems, fire and suppression, and cooling systems as described in Section C.2.4.2.1.4.

B.2.4.2.3 DHS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest DHS.

[REDACTED]

B.2.4.3 Collocated Hosting Services (CHS)

Stipulated requirement – no response required.

B.2.4.3.1 CHS Price Structure

[REDACTED]

[REDACTED]

B.2.4.3.2 CHS Basic Service Prices

CHS pricing is based on requirements described in C.2.4.3. Qwest provides CHS pricing in the formats shown in Table B.2.4.3.2-1. Pricing information and charging units for CHS are in accordance with Tables B.2.4.3.2-2 and B.2.4.3.2-3.

- Quarter, half and full racks include space, power, security, network connectivity, fire detection and cooling as required in C.2.4.3.1.4
- A separate monthly charge will be applicable for dedicated burstable Ethernet bandwidth between 10 Mbps and 1 Gbps.
- Separate prices are offered for CONUS and OCONUS.

B.2.4.3.3 CHS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest CHS.

B.2.4.4 Reserved

B.2.4.5 Internet Facsimile Service (Optional)

[REDACTED]

[REDACTED]

B.2.4.6 Content Delivery Network Services (CDNS)

Qwest's CDNS meets the specifications listed in Section C.2.4.6.

B.2.4.6.1 CDNS Price Structure

Qwest's price structure for CDNS is comprised of the following elements:

- a. Non-Recurring Charge for service initiation
- b. Monthly Charge for committed bandwidth and storage
- c. Overage Charges for bandwidth and storage above monthly committed levels
- d. Feature Charges

B.2.4.6.2 CDNS Basic Service Prices

B.2.4.6.3 CDNS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest CDNS.

B 2.5 Dedicated Services

B.2.5.1 Private Line Service (PLS)

Stipulated requirement – no response required.

B.2.5.1.1 PLS Price Structure

Qwest's price structure for PLS is comprised of the following elements:

- a. Monthly Recurring Charges per circuit for transport
- b. Feature Charges

Domestic PLS transport prices are either solely distance-based monthly recurring charge or a combination of a monthly recurring flat fee plus distance-based monthly recurring charges.

For non-domestic PLS, Qwest is providing fixed prices for the full channel transport elements for countries where Qwest offers PLS on a full channel basis (see Section B.6.6). [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

When Qwest provides PLS service between two domestic SDPs that are both served by Qwest's designated connecting POP (for the same PLS service type) and an Agency requires direct SDP to SDP routing that is not connected through Qwest's connecting POP, Qwest will provide a ICB price quote and CLIN upon request, and, if ordered, provide such service as ICB.

In the case of multipoint PLS connections, Qwest will calculate the mileage of the access and transport links using a least cost routing (e.g., minimal spanning tree) algorithm to determine the shortest overall distance to connect all POPs within the multipoint network.

B.2.5.1.2 PLS Transport Prices

Qwest understands PLS pricing requirements and has developed its offering to be fully compliant with the Government's requirements as follows:

- a. When both serving POPs are in the same domestic service region (either CONUS or OCONUS), a single price component from Table B.2.5.1.2-2 is used.
- b. When one serving POP is within CONUS and the other is in OCONUS, two price components are used:
 1. A price (from Table B.2.5.1.2-3) for transport between OCONUS service region and the designated CONUS Gateway

2. A price (from Table B.2.5.1.2-2) for transport between the designated CONUS gateway and the CONUS-serving POP
- c. When both serving POPs are in (different) OCONUS service regions, a single price component from Table B.2.5.1.2-3 is used.
- d. When one serving POP is in a non-domestic Country/Jurisdiction and the other is in a domestic service region (either CONUS or OCONUS.), two price components are used:
 1. A price (from Table B.2.5.1.2-3) for transport between the non-domestic POP and the designated domestic gateway.
 2. A price (from Table B.2.5.1.2-2) for domestic transport between the designated domestic gateway and the domestic serving POP.
- e. When both serving POPs are in different non-domestic service Countries/Jurisdictions, a single price component from Table B.2.5.1.2-3 is used.
- f. When both serving POPs are in a single non-domestic Country/Jurisdiction, a single price component from Table B.2.5.1.2-4 will be used when commercially offered by Qwest.

When using distance-based pricing with minimum/maximum distance banding, monthly price per mile for the corresponding band will be multiplied by the total transport distance in miles.

B.2.5.1.3 Private Line Service Feature Prices

All features are only offered when ordered in conjunction with basic Qwest PLS.

B.2.5.2 Synchronous Optical Network Service (SONETS)

Stipulated requirement – no response required.

B.2.5.2.1 Access

Access to SONETS is priced separately and can be found in Section B.3 (Dedicated Access Arrangements), using rules provided for in that section.

B.2.5.2.2 SONET Transport

[REDACTED]

[REDACTED]

CONUS-to-CONUS distances are calculated using the distance formula listed in Section B.1.

Qwest's SONETS transport charges have a separate price for the CONUS and OCONUS regions.

B.2.5.2.2.1 SONETS Transport-Fixed Bandwidth (FB)

Explanation of pricing components

All SONETS Transport – Fixed Bandwidth (FB) Domestic and OCONUS circuit CLINS are listed in Table B.2.5.2.2-1.

**B.2.5.2.2.2 SONETS Transport - Bandwidth on Demand (BoD) (Optional)
Bandwidth on Demand**

[REDACTED]

B.2.5.2.3 SONETS Features

All features are only offered when ordered in conjunction with basic Qwest SONETS. Features are listed in Table B.2.5.2.3-1.

[REDACTED]

B.2.5.3 DFS

Stipulated requirement – no response required.

B.2.5.3.1 DFS Price Structure

[Redacted content]

B.2.5.3.2 DFS Transport

[Redacted content]

B.2.5.3.3 DFS Feature Prices

[Redacted content]

B.2.5.4 Optical Wavelength Services (OWS)

Stipulated requirement – no response required.

B.2.5.4.1 OWS Pricing Structure

Qwest’s price structure for OWS is comprised of the following elements:

- a. Monthly Recurring Charges (MRCs) per channel for transport
- b. Feature Charges

Where dedicated access is used to connect the SDP to Qwest’s designated connecting POP, dedicated access prices are listed in Section B.3.

B.2.5.4.2 OWS Transport

Stipulated requirement – no response required.

B.2.5.4.2.1 Explanation of Pricing Components

All OWS Transport –Domestic circuit CLINS for Metro OWS are priced using a monthly flat fee, as specified in Table B.2.5.4.2-1 and B.2.5.4.2-4, which does not vary by metropolitan area. The city and state locations where Metro OWS is provided are listed in Table B.6.5-10.

Mileage bands for the appropriate transport charges and originating and terminating Country/Jurisdiction IDs are listed in Tables B.2.5.4.2-2.

Mileage bands will be listed and originating and terminating Country/Jurisdiction IDs will be listed in Table B.2.5.4.2-3.

B.2.5.4.2 OWS Features

Qwest’s lists the monthly recurring charges for domestic OWS in Table B.2.5.4.3-1 for WDM in accordance with the charging mechanisms and charging units shown in Table B.2.5.4.3-2. [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED] All features are only offered when ordered in conjunction with basic Qwest OWS.

B.2.6 Combined Services

B.2.6.1 Combined Services (CS)

Stipulated requirement – no response required.

B.2.6.2 CS Pricing Structure

Qwest will provide MRC and NRC prices for all mandatory Combined Services.

B.2.6.3 CS Core and Optional Packages

Qwest's Combined Service Core Package pricing, with MRC and NRC components, includes required features and unlimited usage of local, regional toll and domestic long distance services. Qwest provides both CONUS and OCONUS pricing. Each CONUS and OCONUS price is identified using the standard two-letter postal code state abbreviations, or the Country/Jurisdiction ID codes provided in Section B.6.6 respectively.

Qwest provides an MRC for all of the service packages identified: Analog, ISDN BRI, ISDN PRI, Analog PBX Trunk and Digital T-1. As required, Qwest will support the Core Package without local loop and price accordingly. The MRC for an existing local loop is separate from the MRC of the core package. If a new local loop service is purchased, the MRC for the new local loop service is included in the MRC of the corresponding core package.

Qwest will provide any regulatory fees and surcharges (i.e., CALC or USF), such as local number portability and directory assistance, which are applicable to the Government, as pass-through of actual cost with no additional markup.

Qwest will provide prices for foreign wireless termination in Table B.2.2.1.3-11 Non-Domestic Mobile Termination Add-On Prices and prices for payphone compensation in Table B.2.2.3.3-3 Domestic Payphone Add-On Prices.

B.2.6.4 CS Core Package Prices

Qwest lists the monthly recurring charges and non-recurring charges at the Routine Service Level for the core package in Table B.2.6.4-1 for the CONUS region and in Table B.2.6.4-2 for the OCONUS regions.

Monthly recurring charges and nonrecurring charges at the Critical Service Level are ICB in accordance with Table B.2.6.4-6.

[REDACTED]

Qwest will offer NDCS at a percent discount off of the per six second increment charges for the service as defined in Section B.2.2.1. The discount percentages will be listed in Tables B.2.6.4-7, B.2.6.4-8, B.2.6.4-9 and B.2.6.4-10.

B.2.6.5 CS Optional Package

[REDACTED]

B.2.6.5.1 CS Optional Internet Service - Dialup (IS-Dialup)

[REDACTED]

B.2.6.5.2 CS Optional Internet Service - ADSL (IS-ADSL)

[REDACTED]

B.2.6.5.3 CS Optional Cellular Personal Communications Service (CPCS)

[REDACTED]

B.2.6.5.4 CS Optional Calling Card Service (CACS)

[REDACTED]

B.2.6.5.5 CS Optional Toll-Free Service (TFS)

[REDACTED]

B.2.6.5.6 Reserved

B.2.6.5.7 CS Optional Package Price Table

[Redacted]

B.2.6.6 CS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest CS.

B.2.7 Virtual Private Network Services

B.2.7.1 Ethernet Services (EthS)

Qwest's Ethernet Services (EthS) offering is fully compliant with Section C.2.7.1 which defines two sections for Ethernet services; E-LINE and E-LAN.

B.2.7.1.1 EthS Pricing Structure

All domestic Ethernet service CLINS for E-Line and E-LAN are priced by speed on a monthly recurring (MRC) flat fee per port basis. Feature charges are also priced.

[Redacted]

B.2.7.1.2 EthS Access Prices

Stipulated requirement – no response required.

B.2.7.1.3 EthS Transport Prices

Stipulated requirement – no response required.

B.2.7.1.4 EthS Feature Prices

[Redacted]

B.2.7.2 Premise-based IP VPN (PBIP-VPNS) Service

Stipulated requirement – no response required.

B.2.7.2.1 PBIP-VPNS Price Structure

Qwest's price structure for PBIP-VPNS is comprised of the following elements:

- a. Network Design and Engineering
- b. Transport Charges
- c. Feature Charges

B.2.7.2.3 PBIP-VPNS Transport

Stipulated requirement – no response required.

B.2.7.2.4 PBIP-VPNS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest PBIP-VPNS.

B.2.7.3 Network-Based IP VPN (NBIP-VPNS) Service

Stipulated requirement – no response required.

B.2.7.3.1 Network-Based IP VPNS Price Structure

Qwest's price structure of NBIP-VPNS is comprised of (a) network design and engineering, (b) transport charges, (c) feature charges.

[REDACTED]

B.2.7.3.2 NBIP-VPNS Access

The service enabling device, which includes client authentication and IPsec Tunnel Management remote access software, will be provided in Table B.4 post-award since there is no applicable SED set in the current RFP requirements.

B.2.7.4.2 MTSS Tier 1 Basic Service Prices

Stipulated requirement – no response required.

B.2.7.4.3 MTSS Tier 2 Basic Service Prices

Qwest has listed the MTSS Tier 2 charges in Table B.2.7.4.3-1 using CLINs which correspond to the individual services contained in Tier 2, based on the instructions in Table B.2.7.4.3-2.

B.2.7.4.3.1 MTSS Tier 2 Feature Prices

All features are only offered when ordered in conjunction with basic Qwest MTSS.

B.2.7.4.4 MTSS Tier 3 Basic Service Prices

Qwest's pricing is compliant with the RFP. MTSS Tier 3 pricing is ICB based on the instructions in Table B.2.7.4.4-2.

B.2.7.4.4.1 MTSS Tier 3 Feature Prices

Qwest's pricing is compliant with the RFP. MTSS Tier 3 pricing is ICB based on the instructions in Table B.2.7.4.4-2. All features are only offered when ordered in conjunction with the basic Qwest MTSS.

B.2.7.4.5 MTSS Tier 4 Basic Service Prices

Qwest's pricing is compliant with the RFP. MTSS Tier 4 pricing is ICB based on the instructions in Table B.2.7.4.5-1.

B.2.7.4.5.1 MTSS Tier 4 Feature Prices

All features are only offered when ordered in conjunction with basic Qwest MTSS.

B.2.7.5 – RESERVED**B.2.7.6 – RESERVED****B.2.7.7 - RESERVED*****B.2.7.8 Voice over Internet Protocol Service Pricing Instructions***

Qwest Voice over Internet Protocol Transport Service (VoIPTs) complies with the requirements specified in RFP C.2.7.8.

B.2.7.8.1 VoIPTS Pricing Structure

Stipulated requirement – no response required.

B.2.7.8.2 VoIPTS Off-Net Usage Prices

Stipulated requirement – no response required.

B.2.7.9 IP Video Transport Service

[REDACTED]

[REDACTED]

B.2.7.9.1 IPVTS Pricing Structure

[REDACTED]

[REDACTED]

B.2.7.10 Internet Protocol Telephony Service

Stipulated requirement – no response required.

B.2.7.10.1 IPTeIS Pricing Structure

The price structure for IPTeIS will comprise the following elements:

- (a) *Non Recurring Charge per telephone number for basic service.*
- (b) *Monthly Recurring Charge per telephone number for basic service.*

The per-telephone number MRC for IPTeIS includes: unlimited calling to Agencies that have IPTeIS, and CIPS; unlimited local calling within the local calling area; and the first 7,500 minutes of off-net termination per telephone number, per month.

- (c) *Per six second off-net usage.*
- (d) *Non-Recurring Charge per feature.*
- (e) *Monthly Recurring Charge per feature.*

B.2.7.10.2 IPTeIS Basic Service Prices

Stipulated requirement – no response required.

B.2.7.10.3 IPTeIS Off-Net Usage Prices

Stipulated requirement – no response required.

B.2.7.10.4 IPTelS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest IPTelS.

B.2.7.11 Converged IP (CIPS) Services Pricing Instructions

Stipulated requirement – no response required.

B.2.7.11.1 CIPS Price Structure

The price structure for CIPS is comprised of the following elements.

(a) Qwest CIPS Port pricing is based on the following pricing components: Monthly Recurring Charge per port (by port type) for basic service and Dedicated Access Arrangement (as defined in Section B.3).

(b) *Non Recurring Charge per telephone number for telephony service.*

(c) *Monthly Recurring Charge per telephone number for basic telephony service.*

(d) *Per six second off-net usage.*

B.2.7.11.2 CIPS Basic Service Prices

Stipulated requirement – no response required.

B.2.7.11.3 CIPS Telephony Service Off-Net Usage Prices

Stipulated requirement – no response required.

B.2.7.11.4 CIPS Telephony Service Prices

Stipulated requirement – no response required.

B.2.7.12 Layer 2 Virtual Private Network Services (L2VPNS)

Stipulated requirement – no response required.

B.2.7.12.1 L2VPNS Price Structure

The price structure for L2VPNS is comprised of the following elements:

- MRC per bandwidth unit is provided in the pricing tables for the port.
- Feature charges

B.2.7.12.2 L2VPNS Access Prices

Stipulated requirement – no response required.

B.2.7.12.3 L2VPNS Transport Prices

Stipulated requirement – no response required.

B.2.7.12.3.1 Virtual Private LAN Service (VPLS) Prices (Optional)

[Redacted]

B.2.7.12.3.2 Virtual Private Wire Service (VPWS) Prices (Optional)

[Redacted]

[Redacted]

B.2.7.12.4 L2VPNS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest L2VPNS.

[Redacted]

[Redacted]

[Redacted]

[Redacted]

B.2.8 Video Conferencing Services

B.2.8.1 Video Teleconferencing Services

Stipulated requirement – no response required.

B.2.8.1.1 VTS Pricing Structure

Qwest supports the Networx VTS pricing structure with the following elements:

- Qwest charges a per bridge port per minute price for VTS calls.
- Feature Charges

Qwest has identified and designated connecting POPs for associating underlying dedicated service(s) with Qwest's VTS service centers for pricing purposes.

B.2.8.1.2 VTS Basic Service Prices

Stipulated requirement – no response required.

B.2.8.1.3 VTS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest VTS.

B.2.8.2 Audio Conferencing Service

Stipulated requirement – no response required.

B.2.8.2.1 ACS Price Structure

Qwest supports the Networx ACS pricing structure as required:

a. CLIN 0260101 - Qwest charges a per bridge port per minute price for basic ACS calls.

b. CLIN 0260201 - ACS Reservation Service charges will apply on a per conference basis and will be in addition to Basic ACS per port per minute pricing.

c. CLIN 0260301 - Attendant assisted ACS usage charges will apply on per quarter hour basis in addition to Basic ACS per port per minute pricing.

d. ACS Feature pricing supports charging mechanisms and units provided in Table B.2.8.2.3-2

B.2.8.2.2 ACS Basic Service Prices

Usage is billed in full unit increments only.

B.2.8.2.3 ACS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest ACS.

- CLIN 0269004 - Language translation is priced per translation.
- CLIN 0269011 - Transcription of pre-recorded ACS calls is priced per transcription.

B.2.8.3 Web Conferencing Service (WCS)

Stipulated requirement – no response required.

B.2.8.3.1 WCS Price Structure

Qwest supports the Networx WCS pricing structure with the following elements:

- Qwest charges a per minute per bridge port price for WCS.
- WCS Feature pricing supports charging mechanisms and units provided in Table B.2.8.3.3-2.



B.2.8.3.2 WCS Basic Service Prices

Stipulated requirement – no response required.

B.2.8.3.3 WCS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest WCS.

B.2.9 MANAGED NETWORKING SERVICES

B.2.9.1 Managed Network Services

Qwest has incorporated the technical requirements listed in Section C.2.9.1 into its pricing of Managed Network Services and is fully compliant with those requirements.

B.2.9.1.1 MNS Price Structure

Qwest pricing for MNS includes (a) Non-Recurring Charges (NRCs), (b) Monthly Recurring Charges (MRCs) and (c) Feature Charges.

B.2.9.1.2 MNS Basic Service Prices

Qwest’s pricing for Basic MNS is comprised of (a) Managed Network Design and Engineering and (b) Managed Network Implementation, Management and Maintenance components.

B.2.9.1.2.1 Managed Network Design and Engineering

Stipulated requirement – no response required.

B.2.9.1.2.2 Managed Network Implementation, Management and Maintenance

Stipulated requirement – no response required.

B.2.9.1.3 MNS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest MNS.

B.2.10 Security Services

B.2.10.1 Managed Firewall Service

Stipulated requirement – no response required.

B.2.10.1.1 MFS Pricing Structure

Where dedicated access is used to connect the SDP to Qwest's designated connecting POP, dedicated access prices are listed in Section B.3.

Qwest's price structure is based on the following elements:

- a. A Non-Recurring Charge (NRC) per firewall for service initiation, including a technical interchange meeting, development of a SOW, and provisioning of the service.
- b. A Monthly Recurring Charge (MRC) per firewall which includes software, maintenance and on-going support.
- c. Feature Charges

Qwest's premises-based and network-based MFS basic services are available in the following three Tiers:

1. Tier I - providing firewall support up to 10 Mbps and up to 100 IP addresses
2. Tier II - providing firewall support for up to 100 Mbps and up to 1,000 IP addresses
3. Tier III- providing firewall support for up to 1 Gbps and unlimited IP addresses

B.2.10.1.2 MFS Basic Service Prices

Stipulated requirement – no response required.

B.2.10.1.3 MFS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest MFS.

B.2.10.2 Intrusion Detection and Prevention Service (IDPS)

Stipulated requirement – no response required.

B.2.10.2.1 IDPS Price Structure

Qwest's IDPS basic service is provided as required by the pricing instructions above and Section C of the RFP.

Qwest's IDPS basic services are available in the following two Tiers:

- Tier I provides IDPS support for up to and including 100 Mbps
- Tier II provides IDPS support for over 100 Mbps and up to and including 1 Gbps

Qwest's price structure for IDPS is comprised of the following elements:

- The Non-Recurring Charge (NRC) is the price to the Agency for establishing required IDPS services. The price includes the technical interchange meeting, development of SOWs, and provisioning of the service.
- The Monthly Recurring Charge (MRC) is the repeating monthly price to the Agency for IDPS.

B.2.10.2.2 IDPS Prices

Stipulated requirement – no response required.

B.2.10.3 Vulnerability Scanning Service

Stipulated requirement – no response required.

B.2.10.3.1 VSS Price Structure

Qwest's pricing structure for VSS is comprised of Non-Recurring Charges (NRCs) for basic service, Monthly Recurring Charges (MRCs) for unlimited scans for a predetermined number of IP addresses, Non-Recurring Charges (NRC) for usage for a predefined number of Scans, and Feature Charges.

B.2.10.3.2 VSS Basic Service Prices

Stipulated requirement – no response required.

B.2.10.3.3 VSS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest VSS.

B.2.10.4 Anti-Virus Management Service

Qwest's Anti-Virus Management Service (AVMS) is fully compliant with the requirements of Section C.2.10.4.

B.2.10.4.1 AVMS Price Structure

Qwest's AVMS price structure is comprised of the following elements:

a. A Non-Recurring Charge (NRC) is the price for service initiation. It includes the technical interchange meeting, SOW development and provisioning of the service.

b. A Monthly Recurring Charge (MRC) is the recurring monthly price for AVMS.

c. Feature Charges are as noted in Table B.2.10.4.3-1.

B.2.10.4.2 AVMS Basic Service Prices

Stipulated requirement – no response required.

B.2.10.4.3 AVMS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest AVMS.

B.2.10.5 Incident Response Services

Stipulated requirement – no response required.

B.2.10.5.1 INRS Price Structure

Qwest's price structure for INRS is comprised of the following elements:

- A Non-Recurring Charge (NRC)
- A Monthly Recurring Charge (MRC)

B.2.10.5.2 INRS Basic Service Prices

Reactive INRS is priced as follows:

- **Per Incident:** Pricing will be provided on an Individual Case Basis (ICB).
- **MRC:** An unlimited number of incidents can be called into the service to alert the team to the possible incident to be investigated.

B.2.10.6 Managed E-Authentication Service

Stipulated requirement – no response required.

B.2.10.6.1 MEAS Pricing Structure

Pricing for MEAS token-based management, certificate-based management, and certain MEAS features are priced as a Monthly Recurring Charge to the Agency.

Pricing for MEAS Design and Engineering, token-based implementation, certificate-based implementation and certain MEAS Features are priced on an Individual Case Basis (ICB) according to the statement of work issued by the Agency.

Certain MEAS features are priced on a Non-Recurring Charge or usage basis.

B.2.10.6.2 MEAS Design and Engineering Prices

The MEAS Design and Engineering services are priced as ICB.

B.2.10.6.3 MEAS Token-Based Implementation and Management Prices

B.2.10.6.3.1 MEAS Token-Based Implementation Prices

The token-based implementation services are priced as ICB.

B.2.10.6.3.2 MEAS Token-Based Management Prices

Stipulated requirement – no response required.

B.2.10.6.4 MEAS Certificate-Based Implementation and Management Prices

B.2.10.6.4.1 MEAS Certificate-Based Implementation Prices

Certificate-based implementation is priced as ICB.

B.2.10.6.4.2 MEAS Certificate-Based Management Prices

Stipulated requirement – no response required.

B.2.10.6.5 MEAS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest MEAS.

B.2.10.7 Reserved

B.2.10.8 Secure Managed Email Services

Qwest’s Secure Managed Email Services (SMEMS) are fully compliant with the requirements of Section C.2.10.8.

B.2.10.8.1 SMEMS Price Structure

Qwest’s price structure for SMEMS is comprised of the following elements:

a. A Non-Recurring Charge (NRC) for service initiation. This includes the technical interchange meeting, development of a SOW, and provisioning of the service.

b. A Monthly Recurring Charge (MRC) per e-mail account.

B.2.10.8.2 SMEMS Basic Service Prices

Stipulated requirement – no response required.

B.2.11 Management and Applications Services

Stipulated requirement – no response required.

B.2.11.1 Reserved

B.2.11.2.1 CCS Price Structure

The Qwest CCS product will be supplied as required and defined in Section B.2.11.2. Qwest will assess an NRC for one-time CCS setup as an ICB. Qwest understands that we may charge an NRC for concurrent users and an NRC for terminal devices. Qwest will charge MRCs, based on the number of terminal devices per month and the number of concurrent users per month. Feature charges are composed of NRCs, MRCs, and/or Usage Charges.

B.2.11.2.2 CCS Basic Service Prices

The CPCB NRCs are determined from the corresponding volume bands containing the number of terminal devices or concurrent users purchased in one order.

Qwest also provides a CPCB MRC for each terminal device and an MRC for each concurrent user.

For CPAB, Qwest may provide two types of NRCs for terminal devices and concurrent users:

1. NRC for the initial provisioning of terminal devices or concurrent users, and
2. NRC for incremental provisioning of terminal devices or concurrent users.

CPAB NRCs for incremental provisioning have no volume bands. Qwest also provides a CPAB MRC for each terminal device and an MRC for each concurrent user.

B.2.11.2.2.1 Contractor Provided and Contractor Based Call Management Service

Stipulated requirement – no response required.

B.2.11.2.2.2 Contractor Provided and Agency Based Call Management Service

Stipulated requirement – no response required.

B.2.11.2.2.3 Contractor Based and Agency Provided Call Management Service (Optional)

Qwest is offering the following optional ICB CLINs:

[REDACTED]
[REDACTED]

B.2.11.2.2.4 CCS Call Answering Service

Stipulated requirement – no response required.

B.2.11.2.2.5 Professional Recording Services

Qwest is offering the following ICB CLIN

- 0439050 Professional Recording Services NRC

B.2.11.2.3 CCS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest CCS.

B.2.11.3 Reserved

B.2.11.4 Reserved

B.2.11.5 Reserved

B.2.11.6 Reserved

B.2.11.7 Reserved

B.2.11.8 Reserved

B.2.11.9 Customer Specific Design and Engineering Services

Stipulated requirement – no response required.

B.2.11.9.1 CSDES Pricing Structure

Upon receipt of a specific Statement of Work, Qwest will provide a Customer Design Document along with a cost proposal. In the design document, Qwest will describe the proposed approach, solutions to satisfy the Agency's CSDES requirements, and identify the specific services and deliverables. The cost proposal will clearly identify all equipment, software, labor hours, and underlying services required for any design and engineering efforts. The pricing for the services will be provided on an Individual Case Basis (ICB) as requested in the Agency SOW. Where the Agency determines that Qwest equipment/devices are in the best interest of the Government, Qwest will provide prices as described in Section B.4.

B.2.11.9.2 CSDES Prices

Stipulated requirement – no response required.

B.2.11.10 Storage Services

Stipulated requirement – no response required.

B.2.11.10.1 SS Pricing Structure

Qwest's price structure for each type of Storage Service is as follows:

- Managed Backup and Restore
 - A Non-Recurring Charge per server for service initiation [REDACTED]
 - [REDACTED]
 - [REDACTED]
 - [REDACTED]
 - [REDACTED]
 - Charges other than NRC are based on Gigabyte usage
- Managed Network Attached Storage
 - Non-Recurring Charge per service for service initiation
 - MRC CLINs include up to 2 terabytes of storage per month

- Charges for usage in excess of 2 terabytes per month will be charged on a per GB basis under CLIN 0500501 as defined in B.2.11.10.
- Managed Storage Area Networks.
 - Non-Recurring Charge per service for service initiation.
 - MRC CLINs include up to 2 terabytes of storage per month.
 - Charges for usage in excess of 2 terabytes per month will be charged on a per GB basis.
- Customized SS
- Non-Recurring Charge for service initiation as well as a Monthly Recurring Charge.

B.2.11.10.2 SS Basic Service Prices

Stipulated requirement – no response required.

B.2.11.11 Unified Messaging Service (Optional)

B.2.11.11.1 UMS Price Structure

[Redacted]

B.2.11.11.2 UMS Basic Service Prices

[Redacted]

B.2.11.11.3 UMS Feature Prices

[Redacted]

B.2.11.12 Collaboration Support Services (Optional)

B.2.11.12 Collaboration Support Services

[Redacted]

B.2.11.12.1 CoSS Pricing Structure

[Redacted]

B.2.11.12.2 CoSS Installation and Monthly Recurring Prices

[Redacted]

B.2.11.12.3 CoSS Feature Prices

[Redacted]

B.2.12 MANAGEMENT AND APPLICATIONS SERVICES

B.2.12.1 TeleWorking Services

Qwest's TeleWorking (TWS) product offering fully complies with all the technical requirements specified in Section C.2.12.1.

B.2.12.1.1 TWS Pricing Structure

Qwest is providing pricing based on:

- Non-Recurring Charge per seat for basic service initiation, a monthly recurring charge per seat,
- Feature Charges

Charges for underlying transport services required for the TWS solution are in addition to the charges specified in this Section.

B.2.12.1.2 TWS Basic Service Prices

Stipulated requirement – no response required.

B.2.12.1.3 TWS Feature Prices

All features are only offered when ordered in conjunction with basic Qwest TWS.

B.2.14 Wireless Services

B.2.14.1 Cellular/Personal Communications Service (CPCS)

Stipulated requirement – no response required.

B.2.14.1.1 CPCS Price Structure

Qwest's Cellular/Personal Communications Service (CPCS) prices consist of:

- (a) Monthly Recurring Charges (MRCs)
- (b) Usage Charges
- (c) Feature Charges.

Qwest will provide and maintain an up to date list of country/jurisdiction IDs comprising the Home Service Area in table B.2.14.1.1-4.

[REDACTED]

B.2.14.1.2 CPCS Features

All features are only offered when ordered in conjunction with basic Qwest CPCS.

B.2.14.2 Cellular Digital Packet Data (CDPD) Service - Optional

B.2.14.2.1 Cellular Digital Packet Data Basic Service Prices

[REDACTED]

B.2.14.2.2 Mobile Office Feature (Optional)

[REDACTED]

B.2.14.3 Multimode/Wireless LAN Service (MWLANS)

Stipulated requirement – no response required.

B.2.14.3.1 Multimode/Wireless LAN Service (MWLANS) Pricing Structure

The price structure for Qwest’s MWLAN service will be comprised of the following elements:

- Recurring Charge for subscription (daily or monthly)
- Non-Recurring Charge for Private Hotspot
- Monthly Recurring Charge for Private Hotspot

B.2.14.4 Reserved

B.2.14.5 Paging Services (Optional)

[REDACTED]

B.2.14.6 Land Mobile Radio Service (LMRS) (Optional)

[REDACTED]

B.2.15 Satellite Services

B.2.15.1 Mobile Satellite Service (MSS) (Optional)

[REDACTED]

B.2.15.2 Fixed Satellite Service (FSS) (Optional)

[REDACTED]

B.3 DEDICATED ACCESS ARRANGEMENTS

Stipulated requirement – no response required.

B.3.1 Wireline Access Arrangement

[REDACTED]

Qwest’s pricing involves the following elements:

- Monthly Recurring Charge (MRC)
- Non-Recurring Charge (NRC)
- Feature Charges.

Table B.3.1-3 will be completed using street addresses as provided by the Government. Prices in this table will not exceed the corresponding price from Table B.3.1-1.

[REDACTED]

[REDACTED]

[REDACTED]

B.3.2 Broadband Access Arrangement

Qwest’s Broadband Access Arrangement offering is fully compliant with the technical requirements specified in Section C.2.16.

Qwest’s price for providing Broadband Access is comprised of one or more of the following elements:

- a. Non-Recurring Charge

- b. Monthly Recurring Charge
- c. Feature Charge

B.3.2.1 Broadband DSL Access

The prices provided in Table B.3.2.1-3 will not exceed the corresponding price from Table B.3.2.1-1. Table B.3.2.1-3 will initially be completed using street addresses provided by the Government.

B.3.2.2 Broadband Ethernet Access (Optional)

[Redacted content]

B.3.2.3 Broadband Cable High Speed Access (Optional)

[Redacted content]

B.3.2.4 Broadband FTTP Access Arrangement (Optional)

[Redacted content]

B.3.3 Wireless Access Arrangement

Qwest's prices for providing Wireless Access are comprised of the following elements:

- a. Non-Recurring Charge
- b. Monthly Recurring Charge

network to provide service (e.g., any wireline access arrangement-implementing equipment [such as a SONET access arrangement ADM], any equipment at Qwest's Point of Presence (POP), or equipment otherwise within the Qwest's backbone network [POP to POP]) is part of the service (access and/or transport service) and will not be separately priced as a SED.

B.4.2 Requirement for SEDs

Qwest will provide SEDs necessary and sufficient to enable the Government to implement all proposed services on an end-to-end basis, take advantage of economies of scale in access aggregation and integration, and implement the necessary Management and Applications Service and Security Service functionality.

Qwest will not submit pricing for a SED to the Government, either during the procurement or for addition to the contract by the modification process, unless the Qwest non-recurring price for the proposed device is equal to or less than the lowest comparable price contained in its GSA Multiple Award Schedules (MAS) for the same item from Qwest, where such pricing is contained in the schedules for the MAS covering information technology and telecommunications equipment. If the standard SED pricing methodology does not result in a price equal to or less than the lowest comparable price in our GSA MAS, the MAS price will be substituted.

B.4.3 SED Pricing Nomenclature

Qwest will identify each SED by its separately priced components, as described below. SEDs pricing will include separate CLINs for the following SED Types:

- Stand-alone units,
- The base units of packaged SEDs,

- The separately-priced additional, configurable components of packaged SEDs
- SED accessories (CLINs for accessories for a SED will be grouped with the CLINs for its associated standalone or packaged SED)

B.4.3.1 Stand-Alone Unit

Each stand-alone SED will be separately priced.

CLINs for accessories for a stand-alone SED will be grouped with the associated stand-alone SED CLINs.

B.4.3.2 Packaged Unit

CLINs for accessories for a packaged SED will be grouped with the associated stand-alone SED CLINs.

B.4.3.2.1 Base Unit

Stipulated requirement – no response required.

B.4.3.2.2 Configurable Components

Qwest will place the priced components for a SED in one of the following separate technology-related pricing sections:

- Wireline SEDs,
- Wireless SEDs,
- Satellite SEDs (when offered)
- Management, Applications, and Security Service associated SEDs.

B.4.4 Wireline SEDs

Stipulated requirement – no response required.

B.4.5 Wireless SEDs

Stipulated requirement – no response required.

B.4.6 Satellite SEDs

Qwest will offer, when necessary, Satellite SEDs.

B.4.7 Management, Applications, and Security SEDs

Stipulated requirement – no response required.

B.4.8 General SED Pricing Requirements

B.4.8.1 SED Price Elements

The list below shows Qwest's compliance with the methodology for SED charges:

Qwest will provide a one-time charge (the Device Non-Recurring Charge or DNRC) and a monthly charge for a Qwest-selected time period (the Device Monthly Recurring Charge or DMRC). (See RFP Section B.4.8.2).

The Agency can select either a DNRC or DMRC at time of order. The DNRC will be calculated based on a fixed discount from the manufacturer's official list price for the SED. At the end of the contract, all DMRCs terminate regardless of any remaining months in the selected time period.

Qwest will charge an NRC to cover initial installation and outside moves of a SED connected at a fixed location. For a mobile SED, this charge element will apply for delivery of the device(s) to the user-designated location.

Qwest will charge an NRC to cover inside moves of a SED(s) at a fixed location, i.e., an equipment move within same premises without change of the access arrangement.

Qwest will charge an NRC to cover on-site modification or upgrade of installed equipment at a fixed location. For a mobile SED, this charge will apply for off-site modification or upgrade of delivered equipment, including all associated transportation costs associated with drop-off and return.

Qwest will charge a Maintenance MRC (MMRC) to cover ongoing maintenance, starting with the accepted installation or completed delivery of the SED(s)

B.4.8.1.1 Device Non-Recurring Charges

Qwest will structure the DNRC for a SED as a discount from the official manufacturer's list price for the device.

Qwest will provide the manufacturer's list price information in U.S. dollars and will be consistent across geographic locations.

Qwest will specify up to 20 classes of devices with different discount levels per class. Each SED will belong to exactly one class.

The "Model", "Description", and "Device Class" columns in the appropriate table (Tables B.4.9.1-1, B.4.9.2-1, B.4.9.3-1, and B.4.9.4-1) will be completed when devices are added to the contract, and Qwest will supply sufficient information to allow the Government to verify the official manufacturer's list price and the accuracy of the service description, both as to the SED's capabilities and limitations.

The date of the first update will be determined by the Government. Submissions to update list price information will not contain changes to an existing device's Device Class.

If the official manufacturer's list price for a particular SED is not available, the price will be mutually agreed between the Government and Qwest prior to inclusion in or updating of the tables. The "Official Manufacturer's List Price" and "Device Class" columns in Tables B.4.9.1-1, B.4.9.2-1, B.4.9.3-1, and B.4.9.4-1 will be left empty, the "Note" column will be marked "No list price", and the other price elements will be completed accordingly.

Unless otherwise changed with the agreement of the Government, the DNRC, and its associated DMRC, in effect at the time the SED is ordered (i.e., its initial service order issue date) will apply throughout the life of the particular ordered SED, irrespective of subsequent price changes shown in

the price tables. This requirement does not apply to a SED's NRCs and MMRC.

Accessories will be treated the same as a SED without an official manufacturer's list price. Unless otherwise agreed to by the Government, an accessory will only have a DNRC CLIN. When establishing an accessory CLIN, the "Official Manufacturer's List Price" and "Device Class" columns in Tables B.4.9.1-1, B.4.9.2-1, B.4.9.3-1, and B.4.9.4-1 will be left empty, the "Note" column will be marked "Accessory", and the other price elements will be completed accordingly.

B.4.8.1.2 Non-Recurring Charges for Device Upgrades or Modifications

Stipulated requirement – no response required.

B.4.8.1.3 Maintenance Monthly Recurring Charges

Qwest will apply an MMRC to each installed/delivered stand-alone SED unit and/or each installed/delivered base unit of a packaged SED unit.

Qwest will not apply an MMRC for the separately-priced additional individual configurable components of a packaged SED unit or for SED accessories, except where the separately-priced additional individual configurable hardware or software component has an Official Manufacturer's List Price over \$5,000.

The Qwest SED MMRC will be provided in the appropriate service type (wireline, wireless, satellite, etc.) price table.

B.4.8.2 Payment Methods for SEDs

For each SED, Qwest will offer the Government a choice of two methods to pay for use of the SED. The DMRC charges will be computed by dividing the DNRC by the designated period, and multiplying by the Monthly Payment factor derived from Table B.4.8.2-1.

To determine the amount of the monthly charge, Qwest will multiply the monthly principal amount (DNRC divided by DMRC period) times the

Monthly Payment factor in effect at time of the initial order for a device (see Table B.4.8.2-1) and round the result to the second decimal place.

B.4.8.3 Termination of Support for SEDs

Stipulated requirement – no response required.

B.4.8.4 Government Option to Assume Ownership

Stipulated requirement – no response required.

B.4.8.5 SED Abandonment

Stipulated requirement – no response required.

B.4.8.6 New and Upgraded SEDs

Stipulated requirement – no response required.

B.4.8.7 Area of the World Price Adjustment Factor

Qwest has updated Table B.4.8.7-1 with Price Adjustment Factors to be applied as specified in Section B.4.8.7. The default factor is 1.0. Qwest's data includes AOW price adjustment factors for each Area of the World. These factors are shown in Table B.4.8.7-1.

B.4.9 SED Prices

SED pricing (with associated Contract Line Item Number [CLIN]) will be listed in its appropriate technology-related price table, i.e.,

- Tables B.4.9.1-4, B.4.9.1-5, and B.4.9.1-6 (Wireline SEDs),
- Tables B.4.9.2-4, B.4.9.2-5, and B.4.9.2-6 (Wireless SEDs),
- Tables B.4.9.4-4, B.4.9.4-5, and B.4.9.4-6 (Management, Applications, and Security SEDs).

Pricing for the same SED may vary by its installed geographic location, i.e., domestic (CONUS), domestic (by OCONUS Jurisdiction), and non-domestic (by Country/Jurisdiction).

Qwest will not list any SED CLIN in more than one of the four separate technology-related pricing sections. Though the SEDs pricing tables are

listed by general technology categories (Wireline, Wireless, and MAS) and are intended to contain SEDs commonly found in the same technology category, there will be no replication of the same SED, and its associated CLINs, in more than one technology-related price table where the same piece of equipment or software can be used in different categories.

Inclusion in a particular technology category is based on the projected primary usage of the SED. Accordingly, a SED and its associated CLIN will appear only once in all the Section B.4 price tables that list CLIN prices, except for replication required by the needed geographic differentiation (i.e., CONUS, OCONUS, and non-domestic).

Each technology-related pricing section has a table (Tables B.4.9.1-2, B.4.9.2-2, B.4.9.3-2, and B.4.9.4-2) containing the Device Class discount used to determine a particular SED's DNRC. These Device Class discounts (up to 20 different discount levels are permitted) will be listed as a percentage and each level will include a description outlining the types of equipment that are subject to the discount level. The description will include the manufacturer's name(s), general class(es) of equipment, and/or such other pertinent information to provide the Government reasonable guidance on what the range of pricing levels will be with each SED that is added to the contract post-award.

B.4.9.1 Wireline SED Prices

Qwest Wireline SED prices are composed of the following elements:

- DNRC or DMRC
- MMRC
- NRC for an initial installation or outside move of the SED, an NRC to cover an inside move of the SED, and an NRC for a post-installation upgrade and/or modification of the SED

For a specific wireline device (whether a stand-alone unit, a base unit, an additional separately priced configurable component, or accessory), Table B.4.9.1-4 has been completed by computing the DNRCs for the listed SEDs by multiplying the official manufacturer's list price specified in Table B.4.9.1-1 by a discount factor accurately representing the discount percentage listed in Table B.4.9.1-2. Qwest has provided MMRC and NRCs for the listed SEDs.

The pricing for SEDs at OCONUS or Non-Domestic locations are listed in Tables B.4.9.1-5 and B.4.9.1-6.

The CLIN prices for a DNRC or DMRC provided in Tables B.4.9.1-5 and B.4.9.1-6 are the prices for the same CLINs found in Table B.4.9.1-4 multiplied by the applicable Area of the World (AOW) factor provided in Table B.4.8.7-1.

Qwest will use the seven-digit numerical SED CLIN assignments per the instructions of the RFP, and all SEDs will begin with the numbers 09.

Qwest has provided SED descriptions that address the Government's need for complete capabilities and limitations of the proposed SED as priced to the Government. SED models will be specified by Qwest. Where a model number is not available, Qwest will insert "Not Applicable".

Qwest has assigned the SEDS to specific device classes per Table B.4.9.1-2 Wireline Device Classes and Discount Levels. Device classes are, subject to a maximum of 20.

The term will be either 24, 36, or 48 months unless otherwise agreed to by the Government.

B.4.9.2 Wireless SED Prices

The Qwest Wireless SED prices will be composed of the following elements:

- DNRC or DMRC
- MMRC

- NRC for an initial installation/delivery of a SED or outside move of a SED, an NRC to cover an inside move of a non-mobile SED, and an NRC for the post-installation/delivery upgrade and/or modification of a SED

The Qwest pricing for a Wireless SED will use the same methodology defined in Section B.4.9.1 with regard to the use of the Official Manufacturer's List Price information (or non-use thereof), the Qwest-assigned Device Class discounts, pricing for NRCs and MMRCs. SED models will be specified by Qwest. Where no model number is available, Qwest will insert "not applicable". CLINs are identified by SED type. SED descriptions will be sufficiently complete so that all capabilities and limitations are clear to the Government.

Qwest has assigned the SEDS to specific device classes per Table B.4.9.2-2 Wireless Device Classes and Discount Levels. Device, classes are subject to a maximum of 20.

Table B.4.9.2-3 Wireless SED CLINS Relationships defines the linkages between CLINS and these will be constant throughout the life of the contract unless revised by contract modification. Terms will be either 24, 36 or 48 months, unless agreed to by the Government. Seven-digit numerical SED CLINs starting with the numbers 09 will be assigned.

Qwest has listed all prices for CONUS Wireless SED Prices in the table B.4.9.2.-4 in conformance with the Government's requirements.

Qwest has listed all prices for OCONUS Wireless SED Prices in the table B.4.9.2.-5 in conformance with the Government's requirements. These SED prices are linked to the Area of the World requirements in Table B.4.8.7. The price calculation for this AOW adjustment is completed by multiplying the AOW adjustment factor by the CONUS SED price in Table B.4.9.2-4. In addition, cost of money factor may be applied to Wireless SED DMRC CLINS in accordance with the example shown in Table B.4.9.2-7.

B.4.9.3 Satellite SED Prices

Satellite SED CLINs, when needed, will be identified by their SED type: stand-alone, base unit, configurable component, or accessory. Terms will be either 24, 36, or 48 months, unless otherwise agreed to by the Government. Seven digit numerical SED CLINs will be designated by Qwest and will start with the numbers 09. The number of device classes is subject to a maximum of 20. Descriptions will be sufficiently complete that all capabilities and limitations of the SED, as priced, are clear to the Government. SED models will be specified by Qwest.

B.4.9.4 Management, Applications, and Security SED Prices

Management, Applications, and Security (MAS) SED prices will be composed of the following elements:

- DNRC or DMRC
- MMRC

NRC for an initial installation/delivery of a SED or outside move of a SED, an NRC to cover an inside move of a SED, and an NRC for the post-installation/ delivery upgrade and/or modification of a SED

Qwest pricing for MAS SEDs uses the same methodology defined in Section B.4.9.1 with regard to the use of the Official Manufacturer's List Price information (or non-use thereof), the Qwest-assigned Device Class discounts, pricing for NRCs and MMRCs, and the use of the Area of the World Price Adjustment Factors found in Section B.4.8.7. Terms will be either 24, 36, or 48 months, unless otherwise agreed to by the Government.

Qwest has assigned the SEDs to specific device classes per Table B.4.9.4-2 Management, Applications, and Security Device Classes and Discount Levels. Where no model number is available, Qwest will insert "Not Applicable". CLINs are identified by their respective SED types: stand-alone, configurable, component, or accessory.

Qwest has listed all prices for CONUS Management, Applications, and Security SED Prices in the table B.4.9.4.-4 in conformance with the Government's requirements. The number of device classes will be selected by Qwest, subject to a maximum of 20. SED models will be specified. Seven digit numerical SED CLINs will be designated. All CLINs will start with the numbers 09. Qwest will provide SED descriptions that describe all capabilities and limitations in a clear manner to the Government.

Qwest has listed all prices for OCONUS and non-domestic Management, Applications, and Security SED Prices in the table B.4.9.4.-5 and B.4.9.4-6 respectively in conformance with the Government's requirements. These SED prices are linked to the Area of the World requirements in Table B.4.8.7-1. The price calculation for this AOW adjustment is completed by multiplying the AOW adjustment factor by the CONUS SED price in Table B.4.9.4-4. In addition, the cost of money factor may be applied to Management, Applications, and Security SED CLINS in accordance with the example shown in Table B.4.9.4-7.

B.5 NATIONAL SECURITY AND EMERGENCY PREPAREDNESS (NS/EP)

Qwest is compliant with the technical requirements for NS/EP defined in RFP Section C.5.

B.5.1 NS/EP - Price Structure

Stipulated requirement – no response required.

B.5.2 NS/EP (TSP) - Basic Service Prices

Stipulated requirement – no response required.

B.6.1 Access Inside Move and Service Order Related Prices

B.6.1.1 Access Inside Move and Service Order Related Prices

Qwest provides pricing for Access inside moves in accordance with B.6.1.1.

B.6.1.2 Service Order Expedite, Delay, and Cancellation Prices

Qwest provides pricing for service order expedite, delay and cancellation in accordance with B.6.1.2.

B.6.2 Contractor-provided supplemental training prices

Qwest provides pricing for supplemental training in accordance with RFP Section B.6.2.

B.6.3 Reserved

B.6.4 Network Monitoring and Management (NMM) Prices

Qwest complies with the technical requirements of RFP Section C.3.3.1.2.6 and provides pricing for NMM in accordance with RFP Section B.6.4.

B.6.5 Point of Presence Identification, Location, and Service Relationship Lists

Qwest has listed and identified domestic and non-domestic POPs, and domestic SWC to POP relationships, in Table B.6.5-1 through Table B.6.5-4. Qwest will keep these tables and the succeeding tables B.6.5-5 through B.6.5-9 up-to-date as SWCs and POPs are added, deleted, and changed. Qwest has identified in the appropriate bandwidth level columns of Table B.6.5-2 where SWC to POP mapping supports the bandwidth specified in that column (e.g., whether the SWC to POP mapping supports bandwidths \leq T1 with a "1" = Yes, and "0" = No).

Qwest has provided the relationship between non-domestic sites and non-domestic POPs in Table B 6.5-4. After award, Network Site Codes will be

assigned by the Government and new sites will be added in accordance with Section C.3.2.2.10.

Qwest has identified PLS gateways and their relationship to non-domestic connections in Table B.6.5-5 and Table B.6.5-6.

Qwest has designated CONUS and OCONUS gateways for connections between CONUS and OCONUS sites.

Table B.6.5-7 provides the relationship between domestic VTS Service Centers and connecting POPs.

Table B.6.5-8 provides a list of services offered at each POP. One row is used for each service. Qwest has identified, where offered, specified services [REDACTED]

[REDACTED] in Table B.6.5-8 with the appropriate POP. Qwest has also identified in the appropriate bandwidth level columns of Table B.6.5-8 where the POP supports for the service the bandwidth specified in that column (e.g., whether the POP supports bandwidths <=T1 for the provided service with a “1” = Yes, and “0” = No).

Table B.6.5-9 provides the relationship between domestic sites (identified by their street addresses), Network Site Codes, and SWCs, (identified by their 8-character CLLITM codes).

New sites will be added after award in accordance with the process set forth in Section C.3.2.2.10.

Qwest will provide and maintain up-to-date locations where Metro OWS is being provided. City and state (or territory) locations are provided in Table B.6.5-10.

B.6.6 Country/Jurisdiction Identifications

Stipulated requirement – no response required.

B.6.7 RESERVED

B.6.8 RESERVED

B.6.9 Premises Wiring/Cabling Coordination Prices and Installation Charges

Qwest complies with the technical requirements in RFP Section C.2.1.3.1 and provides pricing for Premises Wiring/Cabling Coordination in accordance with RFP Section B.6.9.

B.6.10 Site Survey Prices

Pricing will be provided as a single non-recurring charge.

B.6.11 Custom Reporting

Qwest is offering Custom Reports according to the pricing structure outlined in Tables B.6.11-1 and B.6.11-2.